

## Message Text

UNCLASSIFIED

PAGE 01 TEGUCI 02341 180903Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----013570 190525Z /20  
R 171502Z MAY 78  
FM AMEMBASSY TEGUCIGALPA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 0391

UNCLAS TEGUCIGALPA 2341

E.O. 11652: N/A  
TAGS: BBSR, HO  
SUBJ: WTDR/FTI: HELICOPTEROS Y AERONAVES DE HONDURAS S.A.

REF: USDOC 08537

1. HONDURAS

OFFICE USE: 2. 215 3. 0118000 4. 01

5. HELICOPTEROS Y AERONAVES DE HONDURAS S.A.

6. APARTADO POSTAL 752; AEROPUERTO VILLEDA MORALES

7. SAN PEDRO SULA, CORTES

8. CONTACT: ROBERTO LEIVA

9. TITLE: GENERAL MANAGER, OTHER OFFICIAL IS EARL GUIDRY

10. PHONE: 562194 11. TELEX: NONE

12. CABLE: HELIASA

13. ESTABL: 1975 14. EMPL: 15 15. SIZE: MEDIUM

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16. REPUTATION: Y-GOOD 17. RPT. DATE: 05/78

OFFICE USE: 18. K 19. N/A 20. X 21. N/A 22. 235A

23A. 37212/235A AGT, DIST, IMP SMALL PERSONAL AND UTILITY AIRCRAFT.  
23B. 37211/235A IMP, AGT, DIST HELICOPTERS.  
23C. 07190/9 CROP DUSTING

23D. 45210/9A AIR TAXI SERVICE

24. FOREIGN SALES: MEXICO AND REST OF CENTRAL AMERICA (EXCEPT EL SALVADOR), AND UNITED STATES, LIST IN ORDER OF VALUE.

25. FINANCIAL REFS: BANCO CONTINENTAL S.A. 7A. AVE. 2 CALLE S.O. 6, SAN PEDRO SULA, BANCO FINANCIERA HONDURENA, S.A., 5 AVE. S.O. 4, SAN PEDRO SULA.

26. TRADE REFS: GRUMMAN AMERICAN AVIATION CORP., P.O. BOX 2206, SAVANNAH, GEORGIA 31402; BEECH AIRCRAFT CORP., 9709 E. CENTRAL AVE., WICHITA, KANSAS 67206, ESNTROM HELICOPTER CO., MENOMINEE, MICHIGAN.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF ENTROM HELICOPTER CO., MENOMINEE, MICHIGAN, FOR HELICOPTERS, ACQUIRED 1975; GRUMMAN AMERICAN AVIATION CORP., P.O. BOX 2206, SAVANNAH, GA 31402, FOR SMALL AIRCRAFT, ACQUIRED 1976; BEECH AIRCRAFT CORP., 9709 E. CENTRAL AVE. WICHITA, KANSAS FOR AIRCRAFT ACQUIRED 1977.

28. POST EVALUATION: THIS FIRM ACTS AS AN AGENT FOR U.S. MANUFACTURERS OF SMALL ACIRCRAFT AND HELICOPTERS. IT ALSO OPERATES A FLYING SCHOOAQ, AN AIR TAXI SERVICE, AND CROP DUSTING SERVICE. THE FIRM HAS A WORKING CAPITAL OF US\$ 115,000; 1977 SALES WERE ABOUT \$226,000. ITS CENTER OF OPERATIONS IS IN SAN PEDRO SULA BUT SERVICES THE ENTIRE COUNTRY THROUGH ITS BRANCH OFFICES IN TEGUCIGALPA AND CHOLUTECA. THE FIRM'S MAJOR  
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STOCKHOLDERS ARE EARL GUIDRY, TOMAS WATTS, DAN SERRA (U.S. CITIZENS); RODIL RIVERA R.9 ARNOLDO SOLIS, VALENTIN FLORES, ALLAN FLORES, AND ROBERTO LEIVA, HONDURAN CITIZENS. TWENTY (20) PERCENT OF THE FIRM'S CAPITAL IS OWNED BY THE U.S. SHAREHOLDERS. LOCAL CREDIT SOURCES REPORT SATISFACTORY EXPERIENCE ON LOANS IN THE LOW SIX FIGURES; THE FIRM'S FINANCES ARE SOUND AND OBLIGATIONS ARE PROMPTLY MET. THE EMBASSY CONSIDERS COMPANY A GOOD TRADE CONTACT FOR U.S. FIRMS.

2&/ PREP: HARRIETTE CASTILLO, APPR: MARGARET KROMHOUT.  
BARTCH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014